



# News Release

**FOR IMMEDIATE RELEASE**

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## AVIAN, CSM partner to provide workforce training beginning Fall 2017

**LEXINGTON PARK, Md.** – AVIAN LLC and the College of Southern Maryland (CSM) marked a new partnership at a ceremonial signing at the CSM Leonardtown Campus May 22.

CSM signed a collaborative training agreement with AVIAN's commercial training group, AVIAN Institute (AI), to offer three new workforce development and training courses at CSM's Leonardtown Campus beginning fall 2017.

"At AVIAN, we believe that knowledge is power and that knowledge can be achieved with targeted, meaningful training," AVIAN LLC President Kevin G. Switick said. "It's really exciting when we have opportunities like this to share that power with more people."

"This is an exciting partnership and we are looking forward to working with AVIAN to provide valuable training," said CSM President Dr. Brad Gottfried. "CSM's Corporate Center is known for being the provider of choice for professional career training and workforce development in Southern Maryland, and this partnership is a win-win training opportunity for everyone. These three courses expand the offerings of CSM's Corporate Center, which has been a training provider for NAVAIR for many years, while also expanding AVIAN's reach into the community beyond the gates of NAVAIR."

The courses were developed to bring immediate value to the Southern Maryland community, corporate peers and service members in the fleet. The three course offerings available at CSM this fall include "NAVAIR, Simplified;" and "Cyber Awakening and Flight Test: The Discipline." These courses provide the 'so-what' and 'why' of naval aviation acquisition, a look at the realities of the modern cybercriminal and the basics tenets of flight test.

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AVIAN LLC

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All course developers and instructors are retired U.S. Navy test pilots, flight-test engineers, contracting officers, and NAVAIR program managers and team leads.

AVIAN has offered Workforce Development and Training services to the Department of Defense and commercial clients since 2009. Since then, AVIAN has created more than 60 customer unique training courses and instructed over 200 classes to over 10,000 students at 16 client sites throughout the United States.

“Whether our clients are looking for a catalog of training classes, or a focused, one-time training event, we’ve got a team of experts who know how to build information into a useful teaching tool,” Switick said. “We offer a proven and unique training approach that students embrace and like truly enjoy.”

### **About AVIAN LLC**

AVIAN LLC is a service-disabled, veteran-owned small business. We believe talent and passion generate solutions to today’s business challenges. We understand that these characteristics thrive in a business culture that embraces innovation, creativity and the entrepreneurial spirit.

Founded by U.S. Navy test pilots in 2005, AVIAN has strong roots in test and evaluation, while also finding recent success in traditional classroom instruction and electronically-enhanced training opportunities for government and commercial clients.

We believe in supporting our Southern Maryland community and increasing employment opportunities and job growth for all St. Mary’s County residents through new ideas, strong community involvement, and robust employee professional development programs.

We are resourceful, responsive and reachable for our clients in program, financial, and logistics management; engineering and systems engineering; test and evaluation of manned and unmanned aerial systems; research and development; workforce development and training; and communication strategy and graphic design.

AVIAN provides a broad range of niche expertise to more than 20 NAVAIR program offices and a total of ten prime contracts with NAVAIR, Naval Sea Systems Command and the Office of Naval Research.

AVIAN is headquartered in Lexington Park, Maryland with more than 190 employees located across the county. Specifically, we are supporting customers in Huntsville, Alabama; China Lake and San Francisco, California; Panama City, Florida; Lexington Park and Patuxent River, Maryland; Arlington and Quantico, Virginia.

For information about the College of Southern Maryland, call 301-934-7765 or visit [www.csmd.edu](http://www.csmd.edu). For information on CSM's schedule of continuing education courses, visit <http://www.csmd.edu/programs-courses/non-credit/schedules/>.

### **College of Southern Maryland**

The College of Southern Maryland is a regional community college serving Calvert, Charles and St. Mary’s counties. CSM serves more than 25,000 credit and continuing education students at its campuses in Leonardtown, La Plata and Prince Frederick, and its newest regional campus

located in Hughesville with the college's new Center for Trades and Energy Training (CTET). The CTET offers professional training that enables students to gain skills quickly to enter the construction and energy workforce. CTET delivers related instruction for apprentices, a host of career programs and essential industry certifications, and many advanced-level skills training programs.

CSM is recognized by the National Security Agency and the U.S. Department of Homeland Security as a National Center of Academic Excellence in Information Assurance. To meet the growing need for information security professionals, CSM has joined an international initiative with (ISC)<sup>2</sup> to establish a joint framework for industry-academic cooperation to bridge the workforce gap between the increasing demand for qualified cybersecurity professionals and the amount of skilled professionals entering the industry. Through the college's membership in the (ISC)<sup>2</sup> Global Academic Program (GAP), students and professionals are able to gain the knowledge, skills and industry certification needed to enter the high-demand, high-paying cybersecurity workforce.

### **CAPTIONS**

**For Photos from the Signing, please see <http://csmphoto.zenfolio.com/avian>  
[Avian5280.jpg](#)**

AVIAN LLC and the College of Southern Maryland (CSM) marked a new partnership at a ceremonial signing at the CSM Leonardtown Campus May 22. From left are CSM's Director of Strategic Partnerships Barbara Ives, CSM Vice President/Dean of Leonardtown Campus Dr. Tracy Harris, AVIAN LLC President Kevin G. Switick, CSM President Dr. Brad Gottfried and CSM Vice President Continuing Education and Workforce Development Dr. Dan Mosser.

### **[Avian5295.jpg](#)**

AVIAN LLC and the College of Southern Maryland (CSM) marked a new partnership at a ceremonial signing at the CSM Leonardtown Campus May 22. Front from left are CSM's Director of Strategic Partnerships Barbara Ives, AVIAN LLC President Kevin G. Switick, CSM President Dr. Brad Gottfried and CSM Vice President/Dean of Leonardtown Campus Dr. Tracy Harris; rear from left, AVIAN Director of Communications Tara Strickland, CSM Community Relations Coordinator Larisa Pfeiffer, CSM Vice President of Continuing Education and Workforce Development Dr. Dan Mosser, CSM Vice President of Advancement Michelle Goodwin, CSM Workforce Development Programs Director Kelly Winters and CSM Business and Information Technology Course Coordinator Paula Coluzzi.

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