

## **Calvert County Minority Business Alliance Key Accomplishments 2006-2013**

### **Mission and Goals:**

- To educate, assist, and develop its members;
- Provide training and education opportunities;
- Act as a liaison to local, state & federal policymakers;
- Recommend programs and services that increase the County's business tax base;
- Provide opportunities to market and expand one's business.

### **Services:**

- Workshops, Forums and Seminars – Community Training Program and Executive Entrepreneurship Speakers Series
- Membership Listing
- Shop CCMBA!
- CCMBA Dollar and Sense - Consumer Focused Newsletter
- Business Policy and Legislative Updates
- Teaming Partners Strategies and Referrals
- Technical Assistance Referrals
- Businesses Assisting Youth to Achieve (BAYTA)
- SAVINGS Program

### **Officers:**

President – Dawn Tucker, MPM Lord and Tucker Management Consultants, LLC  
Vice President – Angela Waul, Waul Enterprises  
Treasurer – Natalie Holland – Cutty's Rock N Ribs, Inc.  
Secretary – Shanell Nero – Hooked on Nero

### **Board of Directors:**

Eric Franklin, ERIMAX, Inc.( Chairperson)  
Edsel Brown - Edsel Brown, Jr. Advisors  
Michael J. Moore - Mike's House of Style  
Mable Smith – S.R. Smith Contractors, Inc.  
Gayle Reid – Reid and Reid Bus Service, Inc.

### **Policy Chair:**

Frank Taylor –FST Taylor and Associates – CPA Firm, and Former McDonalds Franchise Owner.

### **Communications Chair:**

Sharon Wallace – Wallace Creations

### **Membership Chair:**

OPEN

**August 28, 2012 – Marketing and Banking – the Lifblood of Your Business** Panel Discussion and Networking Extravaganza. Sponsored by the Calvert County Minority Business Alliance, the Bay Business Group (BBG), and BB&T Banks. Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 6:30-8:30pm.

**September 20, 2012 – CCMBA Open House** – Panel: How Your Business Can Impact the Political Process and Policies to assist Small Business. Networking and Light Refreshments will be served. The Reid Building 7995 Solomons Island Road, Owings, MD 20736-3212 . For more information, contact 866-517-0477 866-517-0477 or [info@calvertcountymba.org](mailto:info@calvertcountymba.org), [www.calvertcountymba.org](http://www.calvertcountymba.org). 6:30-8:30pm.

**November 2012 – League of Women Voters Legislative Evening with Southern MD Calvert Delegation** Calvert Pines Senior Center, 7-9pm Presentations.

**February 7, 2013 - 2nd Annual African American Heritage of Southern Maryland**, 6pm to 8pm. College of Southern Maryland, Prince Frederick, MD 20678.

**February 2013 – Southern MD Legislative Reception.** Loews Hotel Annapolis, MD. RSVPs and to Helen Fassel 301-274-1922 at SO MD Tri-County Council. Date and Time TBA.

**April 12, 2013 – Starting a Small Business?Info. on Finding a Business Counselor, Applying for Financing, Credit and Developing a Business Plan.** Charlotte Hall Library, 37600 New Market Rd. Charlotte Hall MD 20622 (410-884-2211) 9:30am-11:30am. For more information, contact Arnette Carter on 410-962-6195 ext. 338; [lcarter@sba.gov](mailto:lcarter@sba.gov) for questions.

**April 12, 2013 – Calvert Chamber of Commerce State Legislative Wrap-Up Breakfast.** Hilton Garden Inn Solomons, MD. 8:30am-10am. \$35 Members/\$50 Non Members. 410-535-2577 for questions.

**April 15, 2013 – Starting a Small Business?Info. on Finding a Business Counselor, Applying for Financing, Credit and Developing a Business Plan.** Leonardtown Library, 23250 Hollywood Road Leonardtown, MD 20650 (301-475-2846) 9:30am-11:30am. For more information, contact Arnette Carter on 410-962-6195 ext. 338; [lcarter@sba.gov](mailto:lcarter@sba.gov) for questions.

**April 20, 2013 – Community Shred Day.** Office Depot Parking Lot. 950 Costley Way, Prince Frederick, MD 20678. 10am-1pm. Sponsors, Tri County MD Alumnae Chapter Delta Sigma Theta, CCMBA, Concerned Black Women of Calvert, Alpha Phi Alpha, NAACP of Calvert, and BB&T Bank. For questions, contact Calvert County Minority Business Alliance 866-517-0477 or email [info@calvertcountymba.org](mailto:info@calvertcountymba.org).

**April 24, 2013 - Calvert Chamber of Commerce Health Care Reform Seminar.** College of Southern MD, Prince Frederick MD. New Building . 5pm Check In and Lite Fare. 6pm Panel Discussion. Call for Pricing. 410-535-2577.

**April 26, 2013 – Starting a Small Business?Info. on Finding a Business Counselor, Applying for Financing, Credit and Developing a Business Plan.** Lexington Park Library, 21677 FDR Boulevard, Lexington Park, MD 20653 (301-263-8188) 9:30am-11:30am. For more information, contact Arnette Carter on 410-962-6195 ext. 338; [lcarter@sba.gov](mailto:lcarter@sba.gov) for questions.

**May 6-10, 2013 - Calvert County Business Appreciation Week.** For more information or to register for an event, call 410-535-4583, email [stephejt@co.cal.md.us](mailto:stephejt@co.cal.md.us) or visit [ecalvert.com](http://ecalvert.com)

**May 7, 2013 – Calvert County Minority Business Alliance and Calvert County Public Schools School Construction.** Are you interested in learning about upcoming Calvert County and Calvert County public schools community and construction projects? Calvert County Public Schools Brooks Administration Building. 1305

Dares Beach Road, Prince Frederick, MD 20678. 6:30-8:30pm. For questions and to register, contact CCMBA at 866-517-0477 or email [info@calvertcountymba.org](mailto:info@calvertcountymba.org).

**June 12, 2013 - 13<sup>th</sup> Annual Leading Edge Awards A Celebration of Corporate Success**  
Wednesday, 6 - 9:30pm Greater Waldorf Jaycees Community Center, Waldorf, Maryland.

**June 13, 2013 – CCMBA Annual Meeting- Member Showcase and Member Appreciation.** Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 6:30-8:30pm.

**May 6-9, 2013** is Calvert County Business Appreciation Week (BAW) sponsored by the Calvert County Commissioners and the Calvert Department of Economic Development. The 2013 BAW will focus upon the contribution of Construction and Trades companies located in Calvert County and Southern Maryland.

**September 22, 2011 – MBOT Presentation** – USDA, Smart Biz Tool, and PTAP Grant Project and MBOT Status.

**October 20, 2011 – CCMBA Open House** – Panel: How Your Business Can Impact the Political Process and Policies to assist Small Business. Networking and Light Refreshments will be served. The Reid Building, 7995 Old Solomon's Island Road, Owings, MD 20736. 6:30-8:30pm.

November 15, 2011 – League of Women Voters Legislative Evening with Southern MD Calvert Delegation Calvert Pines Senior Center, 7-9pm Presentations. Snacks to be Served.

**November 17, 2011 – Smart Business Tool Kickoff and Networking Event** sponsored by Tri County of Southern MD Minority Business Opportunities Task Force members and Tri-County Council of Southern MD. Networking and Business Resource Information.

**December 15, 2011 – Annual Tri County Christmas Party** sponsored by Tri County Minority Business Opportunities Task Force members and Tri-County Council. Herrington Harbor - 7149 Lake Shore Drive North Beach, MD 20714- 6:30-9:30pm.

**December 20, 2011** – SAVINGS Presentation. Carroll Western UMC 6:30pm .

**January 5, 2012 – CCMBA and Southern MD Consortium of African American Community Based Organizations** meet with Exelon Corporate Vice President.

**January 6, 2012 – Member and Community Old School Meet Up** – Networking and Fun Activities for the Whole Family. Wilson Ennis Clubhouse. 3150 Solomons Island Road North, Huntingtown, MD 20639, 410-414-8048; 6:30-9pm.

**January 7, 2012/ March 3, 2012 – Closing the Gap Planning Meetings** – Lowes State Office Building, Annapolis, MD. 5-9pm. Southern MD Action Coalition Coordinator.

**January 18, 2012 – CCMBA and Southern MD Consortium of African American Community Based Organizations** meet with Calvert County Commissioners and Calvert County Administrator.

**January 19, 2012 – Calvert County Mentorship Partnership** – National Mentoring Month Annual Breakfast.

**January 19, 2012 – MBE and Legislation in the State of MD (LITSOM) Conference** – Lowes State Office Building, Annapolis, MD. 5-9pm. Southern MD Consortium of African American Community Organizations sponsor.

**January 26, 2012 – CCMBA Businesses Assisting Youth To Achieve (BAYTA)** – National Mentoring Month. Business and Services Fair Huntingtown High School. 10am-1pm.

**February 7, 2012 – CCMBA Board, Officers and Committee Meeting** – Fairview Library – Large Meeting Room. 6:30-8:30pm.

**February 17, 2012 – Southern MD Consortium of African American Community Based Organizations Meeting** – Southern MD Delegation, Lowes Office Building Annapolis, MD.

**February 23, 2012 – Southern MD Legislative Reception.** Loews Hotel Annapolis, MD. **RSVPs and Payment by February 9, 2012** sent to Helen Fassel 301-274-1922 at SO MD Tri-County Council. Please indicate on check: Southern Maryland Reception - \$35

**March 8, 2012 - CCMBA Meeting** Estate Planning Workshop. 7-8:30pm Fairview Library.

**Mar – Apr 2012 – National Financial Capability Challenge Test.** at [www.challenge.treas.gov](http://www.challenge.treas.gov)

**May 8, 2012 – Calvert County Business Appreciation Week.** Wilson Ennis Clubhouse. Learn How to Plan Your Next Business or Family Event at WEC – Corporate Event, Birthday Party, Team Building, or Expo. Networking and Fun Activities for the Whole Family. WEC. 3150 Solomons Island Road North, Huntingtown, MD 20639, 410-414-8048; 6:30-8:30pm.

**June 12, 2012 – CCMBBA Annual Meeting.** Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 6:30-8:30pm. Meeting Room 1.

**June 13, 2012 – 12<sup>th</sup> Annual Leading Edge Awards A Celebration of Corporate Success**  
Wednesday, 6 - 9:30pm Greater Waldorf Jaycees Community Center, Waldorf, Maryland.

**June 2012 – Southern MD Tri County Training** – Small Business and Procurement Training. Regional Event. St. Mary's County, MD. Date, Time and Location TBA.

## **Attachment II**

### **Key Accomplishments/ Meetings/ Training April 2010 – June 2011**

**4/15/2010** – Calvert County Economic Development Strategic Planning

**4/19/2010** – CCMBA Board and Officers Meeting; Smart Companies Event – Congressman Steny Hoyer; Job Shadow Day

**4/20/2010** – Calvert County Econ Development and SBDC Marketing Workshop

**4/23/2010** – Calvert Cliffs Tour – Sponsored by So MD African American Consortium

**4/24/2010** – So MD African American Consortium Meeting

**4/26/2010** – Tri County Council MBOT Meeting

**4/28/2010** - Smart Business Tool Demo for Purchasing Officials

**5/1/2010** – Lusby Business Association Open Air Event

**5/3-5/7/2010** – Business Appreciation Week

- 5/4 – CCMBA/CBW Business Leaders and Legends – Calvert Bus Contractors honored

**5/12 – 13/2010** – MD Small Business Reception and Green Conference

**5/21/2010** – Southern MD MBE University- Lt. Gov. Brown – CSM LaPlata

**5/25/2010** - Nuclear Reactor – Environmental Impact Study Complete – Hearings– 1-4pm and 7-10pm. Can speak and also meet with NRC Staff one hour prior.

**5/27/2010** – GOMA/ Contract IT Forum BWI Airport

**6/14/2010** – CCMBA Member Appreciation and Open House (ANNUAL MEETING)

**6/23/2010** – Leading Edge Awards. CCMBA Major Sponsor.

**9/11/2010** – CCMBA Makes Presentation to Congressman Steny Hoyer with SO MD Consortium of African American Community Based Organizations

**11/4-6, 2010** – **MD Black Caucus 2010 Annual Weekend Conference** – Check Calendar for Times of Workshops and Events.

**11/18/2010** – **League of Women Voters Legislative Evening with Southern MD Calvert Delegation.** CCMBA is a Co-Sponsor, Calvert Pines Senior Center, 450 W. Dares Beach Road, Prince Frederick, MD 20678. 5:30pm – Dinner (Bring a Dish) and Talk to the Delegation One on One. 7-9:00pm – Meeting.

**11/29/2010** – **CCMBA Meeting** – Representatives from the Calvert County Dept. of Planning and Zoning and the U.S. Small Business Administration (SBA) Baltimore District Office will be provide information on the New Calvert County Business Planning Resource Guide and the New Federal Women’s Business Program – How Can Your Business be Certified as a Women Owned Business? Fairview Branch of the Calvert County Library. 8120 Southern MD Blvd. (Route 4) Owings, MD 20736. 410-257-2101. 6:30-8:30pm.

**12/17/2010 – Annual Tri County Christmas Party** sponsored by Minority Business Opportunities Task Force members and Tri-County Council. Victorian Candle Bed and Breakfast, 25065 Peregrine Way, Hollywood, MD 20636. **Payment and RSVP Due 12/8.** Please make checks payable to Charles County MBAC (note Holiday Party) and Mail to PO Box 217 White Plains, MD 20695. 6:00-9:30pm.

Wilson Parran Appreciation Dinner – CCMBA Major Sponsor

**1/31/2011 – CCMBA Meeting** – Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 6:30-8:30pm.

**2/17/2011 – CCMBA Committee Meetings.** Fairview Branch of the Calvert County Library. 8120 Southern MD Blvd. (Route 4) Owings, MD 20736. 410-257-2101.

**2/24/2011 – Southern MD Legislative Reception.** Loews Hotel Annapolis, MD. RSVPs and to Helen Fassel 301-274-1922 at SO MD Tri-County Council. Date and Time TBA.

**3/17/2011 – CCMBA Networking Night** – Topic What type of Insurance, Legal and Accounting Services do I need to Grow my Business? Come out and Share Business Questions with other growing Business Owners in a Roundtable discussion format. The Reid Building, 7995 Old Solomon's Island Road, Owings, MD 20736. 6:30-8:30pm.

**3/25/2011 – Training** – Small Business and Procurement Training. Sponsored by the Calvert Dept. of Economic Development and the So MD Small Business Development Center. Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 8am-12 noon.

**4/17/2011 – CCMBA Committee Meetings.** Fairview Branch of the Calvert County Library. 8120 Southern MD Blvd. (Route 4) Owings, MD 20736. 410-257-2101.

5/Calvert County School Construction MBE Summer Opportunities

**5/3/2011 – Calvert County Business Appreciation Week.** College of Southern MD, Prince Frederick. Panel Discussion: Building a Legacy of Business Owners. Executive Entrepreneurship Speakers Series. CCMBA and The College of Southern MD will share resources and opportunities for Business Owners, Community Organizations, Budding Entrepreneurs and Students. 6-8:30pm.

**6/14/2011 (Tuesday) – CCMBA Annual Meeting.** Prince Frederick Branch of the Calvert County Library. 850 Costley Way, Prince Frederick, MD 20678. 6:30-8:30pm.

**6/22/2011 – 11<sup>th</sup> Annual Leading Edge Awards A Celebration of Corporate Success**  
Wednesday, June 22, 2011, 6 - 9:30pm [Greater Waldorf Jaycees Community Center](#), Waldorf, Maryland. Eric Franklin, CCMBA Board Chair CEO of the Year. CCMBA Major Sponsor.

### Attachment III

#### Calvert County Minority Business Alliance Activities and Accomplishments 2009-2010

September 15, 2009 – Tuesday - SO MD Minority and Disadvantaged Business Opportunities and Economic Development Town Hall Meeting. 7pm. Sponsored by the So MD Consortium of African American Community Organizations. 98 Central Square Drive, Prince Frederick 20678. Other town hall meetings to be announced in Charles and St. Mary's Counties.

October 16, 2009 – Friday – Executive Entrepreneurship Speaker Series: **Guest Speaker Mr. Darryl Hill, former football player and owner of Green Hill Energy Alliance** will share How to Grow a Business Through Collaborations. Sponsors include SMECO, CSM and BB&T Bank. This is also a Businesses Assisting Youth to Achieve (BAYTA) event. College of Southern MD, Room 119: 6:30-8:30pm. (All business levels)

November 12, 2009 –Thursday - So MD Consortium of African American Community Organizations Charles County Town Hall Meeting. Regional Business Projects to be discussed. College of Southern MD LaPlata, BI 113 6pm.

December 10, 2009 – Thursday- So MD Consortium of African American Community Organizations St. Mary's County Town Hall Meeting. Southern MD Higher Education Center.

December 15, 2009 – Calvert, Charles, and St. Mary's County Public Schools Construction Forum. Location TBA.

December 17, 2009 – Annual Tri County Christmas Party sponsored by Minority Business Opportunities Task Force members and Tri-County Council. Sartiks Restaurant 6:30-9:00 pm.

January 25, 2010 – CCMBA Networking/ Meeting 7:00-9:00pm; Planning a Successful Business Year. Sherbert's Conference Center - 1155 Hallowing Point Road (Rte 235), Prince Frederick, MD 20678

February 11, 2010 - Thursday - "Business and Bagels" 8:00-9:30a.m.; Roundtable discussion on various business issues affecting growing businesses. Location TBA. (Growing businesses but all welcome to attend)

February 26, 2010 – Southern MD Legislative Reception. Loews Hotel Annapolis, MD. RSVPs and \$35 due 2/13/10 to Helen Fassel 301-274-1922 at SO MD Tri-County Council.

March 29, 2010 – Monday - CCMBA Community Business Training – Calvert County Branch of the Prince Frederick Library, Meeting Room 3, 7-8:30pm. Topic: TBA. (Start up businesses but all welcome to attend)

April 19, 2010 – Monday - CCMBA Community Business Training – Calvert County Branch of the Fairview Library, Large Conference Room 7-8:30pm. Topic: TBA. (Start up businesses but all welcome to attend)

May 2010 – Calvert County Business Appreciation Week. Calvert County School Bus Contractors Honored. Old Field Inn, Prince Frederick, MD.

June 15, 2010 – **CCMBA Membership Appreciation Night**. Calvert County Branch of the Prince Frederick Library Meeting Room 1. 7-8:30pm. (CCMBA members and those interested in membership)



## Attachment IV

### Calvert County Minority Business Alliance Activities and Accomplishments 2008-2009

Public Service Commission – Dawn Tucker attended PSC meetings where they negotiated with Energy Companies MBE Goals. SMECO and Constellation Energy participated in these discussions.

Southern MD Consortium of African American Groups and Academia – Doris Spencer, Cynthia Thorne-Carter, Eric Franklin and Edsel Brown have attended the status and planning meetings.

Minority Business Opportunities Task Force participants – Eric Franklin and Dawn Tucker have attended the planning and status meetings.

2<sup>nd</sup> Annual Regional – Cynthia Thorne-Carter, Eric Franklin and Dawn Tucker have participated in the planning sessions.

Monthly Community Business Training and Membership Training from January 2009-May 2009.

Published Newsletter – CCMBA Dollars and Sense.

Assisted Students and Nonprofits in the local area with support contributions.

May 5, 2009 – Calvert County Business Appreciation Week. Executive Entrepreneurship Speakers Series – Kevin Hawkins, Director of Government Services Protiviti Inc. and former President/CEO and Co Founder of Enspier, Inc. Location: The Reid Building, Route 2.

April 17, 2009 – Businesses Assisting Youth to Achieve (BAYTA) Meet and Greet Reception. 5:30-7:30pm. BAYTA Workgroup coordinators.

March 16, 2009 – MBE Night at the MD State Capitol. Dawn Tucker and Doris Spencer attended.

Feb. 26, 2009 – Southern MD Legislative Reception 7-10pm. Charleen Obal, Doris Spencer, Cynthia Thorne-Carter, and Doris Spencer attended.

Feb. 4, 2009 – Calvert County Public Schools School Construction MBE Workshop. CCMBA Co Sponsor. Frank Taylor represented CCMBA in the planning process.

January 26, 2009 – CCMBA Meeting and Training – Calvert County Branch of the Prince Frederick Library, Meeting Room 3, 6-7pm Training and and CCMBA Meeting 7-8:30pm.

Dec. 12, 2008 – Tri County Annual Christmas/ Holiday Business Networking; Blue Crabs Stadium

Nov. 17, 2008 – CCMBA B2B Networking– Host Saphron Restaurant. 6:30-8:30pm. Banking Resources. Sponsor BB&T Bank

October 20, 2008; 7:00pm – 8:30pm. CCMBA Training Session. Where to Find “Free” Resources

July 18, 2008 – Edsel Brown, Cynthia Thorne-Carter, Dawn Tucker, Richie Mohammed attended GOMA meeting in St. Mary’s County with Special Secy Luwanda Jenkins. Also submitted a letter. No response received.

MD Dept. Aviation Contract Awarded – CCMBA wrote email encouraging minority business participation

## Attachment V

### CCMBA Accomplishments (Dec. 2006-June 2008)

- Corporate Sponsor Leading Edge Awards – *June 2008*
- Co-sponsor Southern MD Procurement and Small Business Expo and Awards – *May 2008*
- CCMBA Chartering Ceremony during Calvert BAW – *May 2008*
- Members Participate in Southern MD Legislative Reception – *Feb 2008*
- B2B Power Networking hosted by Saphron Restaurants – *Feb 2008*
- State of Business in Calvert County – *January 2008*
- Tri County Minority Business Holiday Networking Mixer – *Dec 2007*
- Tri County Procurement Expo – *Nov 2007*
- B2B Power Networking hosted by Vanguard Mortgage – *Nov 2007*
- Joint Southern MD Minority Business Organizations Holiday Networking Mixer.– *Dec. 2007*
- B2B Power Networking sponsored by ERIMAX, Inc. – *October 2007*
- How to Write A Winning Response to Proposal Workshop and MBE Writing Workshop conducted by So MD SBDC – *September 2007*
- B2B Power Networking sponsored by Cammack Settlements and Title Company - *August 2007*
- Business Appreciation Week CCMBA B2B Power Networking Session: Business Leaders and Legends Reception and Panel Discussion – *May 2007*
- Entrepreneurs Business Development Training Series:  
How to Do Business Calvert County BOE and Calvert County Govt – *April 2007*
- Participate in Inaugural Tri County Council supported Minority Opportunity Task Force meeting – *January 2007*
- KICK OFF MEETING - Entrepreneurs Business Development Training Series: Business, Tax and Financial Planning and Kickoff Meeting – *January 2007*
- Joint Southern MD Minority Business Organizations Holiday Networking Mixer. Event received high marks!!! – *Dec. 2006*