

Calvert County Minority Business Alliance

2011-2013 Biennial Review



CCMBA: Mission

- Educate, assist, and develop its members;
- Provide training and education opportunities;
- Act as a liaison to local, state & federal policymakers;
- Recommend programs and services that increase the County's business tax base;
- Provide opportunities to market and expand one's business

CCMBA: Goals

- To promote a better understanding of our private enterprise system.
- To create minority business opportunities in the residential consumer market, private sector, and with local, state and federal government agencies.
- To act as an advocate for minority business and coordinate the efforts of commerce and industry to maintain and strengthen a sound healthy climate in Calvert County and Southern Maryland.
- To act as liaison to local, state and federal policy makers and provide the Calvert County minority business owner's business perspective in the legislative decision-making process.
- To conduct regular educational seminars and workshops for members. Topics range from financial planning, marketing and business management.
- To provide the means for effective networking sessions as well as member presentations that promote and highlight their business.

CCMBA: Services & Programs

- Workshops, Forums and Seminars – Community Training Program and Executive Entrepreneurship Speakers Series
- Membership Listing and Directory
- Shop CCMBA! Promoting and Marketing CCMBA Member Businesses
- CCMBA Dollar and Sense - Consumer Focused Newsletter
- Business Policy and Legislative Updates
- Teaming Partners Strategies and Referrals
- Technical Assistance Referrals
- Securing Assets, Value, Interest, Now Grow! (SAVINGS) Program
- Businesses Assisting Youth to Achieve (BAYTA)
- Social Media Tracking – Twitter, Facebook and Linked In

CCMBA: SAVINGS Program

SAVINGS Program Securing Assets, Value, Interest/ Investments, Now Grow!

- *Fun, Food and Finance – Shanell Nero, Hooked on Nero and Eric Franklin, ERIMAX, Inc. and Evan Franklin*
- *Edsesl M. Brown, Jr. Advisors*
- *Mr. Leroy M. Fykes Expert Legal Services Chartered*



CCMBA: Officers and Board

Officers

- President – Dawn Tucker, MPM Lord and Tucker Management Consultants, LLC
- Vice President – Angela Waul, Waul Enterprises
- Treasurer – Natalie Holland – Cutty's Rock N Ribs, Inc.
- Secretary – Shanell Nero – Hooked on Nero

Board of Directors

- Eric Franklin, ERIMAX, Inc.(Chairperson)
- Edsel Brown - Edsel Brown, Jr. Advisors
- Michael J. Moore - Mike's House of Style
- Mable Smith – S.R. Smith Contractors, Inc.
- Gayle Reid – Reid and Reid Bus Service, Inc.

CCMBA: Officers and Board



CCMBA: Committees

- Policy Chair
 - Frank Taylor –FST Taylor and Associates – JT's Kitchen
- Communications Chair
 - Sharon Wallace – Wallace Creations
 - James – Social Media Coordinator
- Membership Chair
 - Open

CCMBA: Advocacy & Partnerships

- **Minority Business Opportunities Task Force (MBOT) and Tri County Council For Southern MD**
- **Southern MD Consortium of African American Community Based Organizations**
- **Southern MD Black Chamber of Commerce**
- **Tri County Youth Services Bureau**
- **Calvert Mentorship Partnership**
- **Huntingtown High School**
- **Southern Maryland Action Coalition**
- **Calvert County Business Appreciation Week Event Sponsor**
- **Calvert County Public Schools Construction and Purchasing Program**
- **Federal, State and Local Elected Officials**
- **Calvert County League of Women Voters**

CCMBA: Advocacy & Partnerships

Tri County For Southern MD Minority Business Opportunities Task Force

Boost for Business! Southern Maryland Style

Free Business Advertising; Find Procurement Opportunities

Find Subcontractors and Qualified Minority Business Firms

<http://smartbiztool.tccsmd.org/>



CCMBA: Advocacy & Partnerships

Community Involvement and Contributions

Concerned Black Women of Calvert Annual Gala
Concerned Black Men Annual Golf Tournament/ Gala
College of Southern MD Black History Program
College of Southern Tri Light Concert Series
Barstow Acres Children Center
Calvert County Mentorship Partnership
Tri County MD Alumnae Chapter Delta Sigma Theta
Leap Forward, Inc.
African American Fun Day - NAACP of Calvert
Tri County Youth Services Bureau

CCMBA: Advocacy & Partnerships

Community Shred Day 2013

Sponsors: Tri County MD Alumnae Chapter Delta Sigma Theta, CCMBA, Concerned Black Women of Calvert, Alpha Phi Alpha, NAACP of Calvert, and BB&T Bank.



CCMBA: Key Accomplishments/ Meetings/ Training

July 2012 – June 2013

- **July 28, 2012 – Board and Officers Meeting**
- **August 28, 2012 – Marketing and Banking – The Lifeblood of Your Business** Panel Discussion and Networking Extravaganza. Sponsored by the Calvert County Minority Business Alliance, the Bay Business Group (BBG), and BB&T Banks.
- **September 20, 2012 – CCMBA Open House** – Panel: How Your Business Can Impact the Political Process and Policies to assist Small Business. Networking and Light Refreshments will be served.
- **November 2012 – League of Women Voters Legislative Evening with Southern MD Calvert Delegation**
- **February 7, 2013 - 2nd Annual African American Heritage of Southern Maryland**
- **February 2013 – Southern MD Legislative Reception.**
- **April 12, 2013 – Calvert Chamber of Commerce State Legislative Wrap-Up Breakfast.**
- **April 15, 2013 – Starting a Small Business Info. on Finding a Business Counselor, Applying for Financing, Credit and Developing a Business Plan. .**
- **April 20, 2013 – Community Shred Day.** Office Depot Parking Lot. Sponsors, Tri County MD Alumnae Chapter Delta Sigma Theta, CCMBA, Concerned Black Women of Calvert, Alpha Phi Alpha, NAACP of Calvert, and BB&T Bank.
- **April 24, 2013 - Calvert Chamber of Commerce Health Care Reform Seminar.** College of Southern MD, Prince Frederick MD. New Building .
- **May 6-10, 2013 - Calvert County Business Appreciation Week.**
- **May 7, 2013 – Calvert County Minority Business Alliance and Calvert County Public Schools School Construction.** Are you interested in learning about upcoming Calvert County and Calvert County public schools community and construction projects?
- **June 12, 2013 - 13th Annual Leading Edge Awards A Celebration of Corporate Success**
- **June 20, 2013 – CCMBA Annual Meeting- Member Showcase and Member Appreciation.**
- **June 27, 2013 – Southern MD Tri County Training** – Regional Business and Procurement Matchmaking Expo.

CCMBA: Key Accomplishments/ Meetings/ Training

July 2011 – June 2012

- **September 22, 2011 – MBOT Presentation** – USDA, Smart Biz Tool, and PTAP Grant Project and MBOT Status.
- **October 20, 2011 – CCMBA Open House** – Panel: How Your Business Can Impact the Political Process and Policies to assist Small Business
- **November 15, 2011 – League of Women Voters Legislative Evening with Southern MD Calvert Delegation** Calvert Pines Senior Center, 7-9pm Presentations
- **November 17, 2011 – Smart Business Tool Kickoff and Networking Event** sponsored by Tri County of Southern MD Minority Business Opportunities Task Force members and Tri-County Council of Southern MD. Networking and Business Resource Information.
- **December 15, 2011 – Annual Tri County Christmas Party** sponsored by Tri County Minority Business Opportunities Task Force members and Tri-County Council.
- **December 20, 2011** – SAVINGS Presentation. Carroll Western UMC 6:30pm .
- **January 5, 2012 – CCMBA and Southern MD Consortium of African American Community Based Organizations** meet with Exelon Corporate Vice President.
- **January 6, 2012 – Member and Community Old School Meet Up** – Networking and Fun Activities for the Whole Family. Wilson Ennis Clubhouse.
- **January 7, 2012/ March 3, 2012 – Closing the Gap Planning Meetings**
- **January 18, 2012 – CCMBA and Southern MD Consortium of African American Community Based Organizations** meet with Calvert County Commissioners and Calvert County Administrator.
- **January 19, 2012 – Calvert County Mentorship Partnership** – National Mentoring Month Annual Breakfast.
- **January 19, 2012 – MBE and Legislation in the State of MD (LITSOM) Conference**
- **January 26, 2012 – CCMBA Businesses Assisting Youth To Achieve (BAYTA)** – National Mentoring Month. Business and Services Fair Huntingtown High School.
- **February 7, 2012 – CCMBA Board, Officers and Committee Meeting**
- **February 17, 2012 – Southern MD Consortium of African American Community Based Organizations Meeting** – Southern MD Delegation, Lowes Office Building Annapolis, MD.
- **February 23, 2012 – Southern MD Legislative Reception.**
- **March 8, 2012 – CCMBA Meeting** Estate Planning Workshop.
- **Mar – Apr 2012 – National Financial Capability Challenge Test.** at www.challenge.treas.gov
- **May 8, 2012 – Calvert County Business Appreciation Week.** Wilson Ennis Clubhouse. Learn How to Plan Your Next Business or Family Event at WEC
- **June 12, 2012 – CCMBA Annual Meeting.**
- **June 13, 2012 – 12th Annual Leading Edge Awards_A Celebration of Corporate Success**

CCMBA: Networking Events

HOLIDAY NETWORKING EXTRAVANGANZA
6th Annual Tri County Minority Business
Christmas Networking Social
Thursday, December 15, 2011



CCMBA: BAYTA – National Mentoring Month Mini Business Expo at HHS



CCMBA: BAYTA – Leap Forward, Inc. & Tri County Youth Services Bureau



CCMBA: Marketing Highlights

- Shop CCMBA
- CCMBA Dollars and Sense Newsletter
- Buy Local
- Local Procurement Advocacy



CCMBA: Calvert Business Appreciation Week 2013

CCMBA BAW Networking Reception May 7, 2013



CCMBA: Calvert Business Appreciation Week 2012



CCMBA:

Thank You to Our Members

- **F.S. Taylor and Associates, PC** *Certified Public Accountants* - Frank Taylor -202-898-0008 (phone)
- **Sanders and Sanders** - *Legal Services*- Lisa Smith Sanders - 301-574-1338; 410-414-7147 (phone)
- **Expert Legal Services Chartered** - *Legal Services* -Leroy M. Fykes - 202-726-7611 (phone)
- **Cutty's Rock and Ribs, LLC** - Dean and Natalie Holland -410-535-9392 (phone and Fax)
- **The Corporate Center at CSM** - Daniel P. Mosser - 301-934-7550 (phone)
- **Barstow Acres Children Center** -Sonia Hinds, PMH, CNS-BC -410-414-9901 (phone)
- **Concerned Black Women of Calvert County, Inc.** -Annette Funn
- **Reid and Reid, Inc.** -Vaughn Reid, Sr. and Gayle Reid -410-535-3415 (phone)
- **Reid's School Bus Service, Inc.** -Jesse Reid, Sr. and Ruth Reid -410-535-2730 (phone)
- **Smart Ride, Inc.** Cynthia Thorne-Carter - 410-535-6932 (phone)
- **Deserving Care** -Lelia Reed, R.N. - 443-684-8162 (phone)
- **ERIMAX, Inc.**- Eric Franklin-410-286-8008 (phone)
- **RICH MOE Enterprises, LLC**-Richie Mohammed-301-218-4730 (phone)
- **S.R. Smith Contractors, Inc.** -Sherman R. Smith, Sr.- 301-855-8592 (phone) -240-508-8693 (cell)
- **Bernard C. Young HVAC** - 410-991-7859 (phone)
- **K. Conway Physical Therapy, Inc.** -Kirk Conway-410-535-9850 (phone and fax)
- **Lord and Tucker Management Consultants, LLC**-Dawn L. Tucker-866-517-0477 (phone and fax)
- **Brothers' Johnson, Inc. Septic Services** - Langford Johnson 410-586-2800 (phone)
- **Glover's Septic Services, Inc.** -John and Marsha Glover-443-486-4533 (phone)
- **Chesapeake Beach Professional Seminars**-Sonia Hinds, APRN, BC – 410-414-9901
- **The Reid Building Reception Room**-Mattie Pankey-443-624-8995 (phone)
- **Bayside Partners, LLC – Chesapeake Current**-Diane Burr, 202.257.3253 (cell) 410.231.0140 (office)
- **Naber's Photos**-Rachel Naber-Thomas-443-624-3494 (phone)
- **Elite Martial Arts Academy**-Bryant Parker-301-806-0482 (phone)
- **Carol M. Porto Treatment Center** - Carol M. Porto -410-535-8930 (phone)
- **Hooked on Nero, LLC** -Shanell Nero - 240-832-1722 (phone)
- **Sewell Funeral Home, P.A.** -Roshonne D. Sewell -410-535-1646 (phone); 410-535-3329
- **Edsel M. Brown Jr. Advisors / Tax Time America** - (410) 877-5039 / (443) 854-1931
- **Mid-Atlantic Animal Specialty Hospital** Rodney Oakley, DVM, DACV 410-414-8250 (phone)
- **Mike's House of Style** - Michael Moore -240-210-5242 (phone)

CCMBA:

Thank You to Our Members

- LEAP Forward, Inc. -Rhonda Thomas -410-535-1803 (phone) -301-509-3872 (cell)
- Loving Care Senior Services Inc. - *Assisted Living* - Lisa Height-Gross -410-586-1688 (phone)
- Bronz Home Builders, Inc. -Martin Brown -443-532-0209 (phone)
- C&C Mechanical Contractors, Inc. -Wendy S. Cramer- 301-855-1400 (phone)
- Waul Enterprises -Angela C. Waul - 443-532-4740 (phone)
- Edible Arrangements (R.E. Fields, LLC DBA) - Ellen Flowers-Fields -410-326-1300 (phone)
- Ruth's Miracle Foundation Group Home, Corp. -Veronica Alston -410-326-9170 (phone)
- Randi Parker - *Beauty and Health Services* -443-404-8941 (phone)
- Absolute Supply and Services, LLC - Paula Tilghman- 301-440-6056 (phone)
- Rolanda Tate, L.L.C. - *Public Accounting Firm* - 301-367-5215
- My Creations Hair Studio - Angela C. Berry – 443- 968-9086
- Circle of Angels Initiative, Inc. – Roseanna Vogt - 301-778-3848 (phone)
- Community Mediation Center of Calvert County -Susan Rork -443-975-4973
- Concerned Black Men of Calvert County, Inc. - George Carter - 410-414-5009 (phone)
- Southern MD College Access Network (CAN) - Shelby L. Potts- 410-474-0742 (phone)
- Tri County Youth Services Bureau -Laurel James and Patricia Wheeler -301-843-2960 (phone)
- Prime Time Children's Center, Inc. -Brenda Tyrrell-301-855-2221 (phone)
- H.G. Berry Excavation-Rodell Berry, Sr.-301-802-0697 (phone)
- Charles Kinslow – College of Southern MD Instructor
- The Tidewater School, Inc. 410-257-0533 (phone)
- RS Graphx, Inc. -*Graphics and Printing Services* -301-906-4046 (phone)
- In the Zone Productions-Joseph V. Price -240-994-3732 (phone)
- Wallace Creations Sharon Wallace *Website Design and Support* 443-684-0938 (phone)